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PRESS RELEASE

LINKÖPING, JANUARY 12, 2015

Janoschka prepares for global growth with IFS Applications

Prepress manufacturer to improve production planning and control with ERP solution from IFS as it continues global expansion

IFS, the global enterprise applications company, announces that Janoschka, a leading provider of prepress solutions headquartered in Germany, has selected **IFS Applications™** to enable its continued growth globally and to improve production control and planning.

Janoschka, a family-run enterprise based in Kippenheim, Germany, has grown from a five-man local operation founded in 1976 to 1,400 employees in 14 countries worldwide.

The company, however, found its growth plans hampered by its legacy business software, which could not fully support its international operations. After shortlisting a number of ERP vendors, including a major German provider, Janoschka opted for IFS Applications, purchasing components for manufacturing, engineering, project management, maintenance, supply chain management, sales and service, human resources, document management, quality management, and financials.

"We needed to replace our legacy business applications because they had become outdated," said Markus Gasser, CIO at Janoschka. "They were unable to support our ambitions to continue growing internationally. We also saw this as an opportunity to enhance production control and planning in our operations worldwide. IFS provided us with excellent references in our industry and offered modern software architecture designed to support growth. Moreover, the IFS team displayed a high level of professional skills."

"We are pleased to have signed a major international player like Janoschka," said Peter Höhne, Vice President Sales & Marketing, IFS Europe Central. "Manufacturers looking for innovative and international ERP solutions that can grow with them as their businesses expand are increasingly turning to IFS. We hope to be able to help Janoschka build on its success for many years to come."

About Janoschka

Janoschka, headquartered in Kippenheim, Germany, has significant expertise in the prepress area. With more than 1,400 employees and an annual turnover of 119 million euros, it is among the global market leaders in its sector. Specializing in the packaging, tobacco, security and decor market, renowned global printing companies and international brand owners are included in Janoschka's client base. As a full-service prepress provider Janoschka has a comprehensive product range and, based on wide-ranging technical know-how and long-standing experience, offers printing tools for gravure and flexo-printing, embossing rollers, artwork & reproduction, color management, cylinder bases and more. The company, formed in 1976, continues to be family-run, and is represented globally through 25 subsidiaries in 14 countries across Europe, Asia and South and Central America. For more information, visit www.janoschka.de

About IFS

IFS™ is a globally recognized leader in developing and delivering enterprise software for enterprise resource planning (ERP), enterprise asset management (EAM) and enterprise service management (ESM). IFS brings customers in targeted sectors closer to their business, helps them be more agile and enables them to profit from change. IFS is a public company (XSTO: IFS) founded in 1983 and currently has over 2,700 employees. IFS supports



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